



**Ansys Elite Channel Partner and Stratasys Platinum Channel Partner PADT Announces Robert McLoughlin as Vice President of Sales**



*McLoughlin Brings a Wide Range of High-Profile Leadership Experience Across Software and Hardware OEMs to His New Position*

**TEMPE, Ariz. - Feb. 15, 2024 - [PRLog](#) -- [PADT](#)**, a globally recognized provider of numerical simulation, product development, and 3D printing products and services, today announced the addition of Robert McLoughlin as vice president of Sales. In his new position, McLoughlin is responsible for leading a team of skilled industry professionals and will oversee all aspects of sales and customer success to meet rising market demand for a range of best-in-class simulation and additive manufacturing solutions. He reports to Ward Rand, Co-Founder and Principal, PADT.

"In the last few years, PADT has expanded across the Southwest, adding new expertise and technologies to our product and service offerings," said Rand. "Robert is a valuable addition to the team and will be instrumental in sustaining PADT's growth across the region. His leadership, experience, and knowledge of the industry will allow us to increase the pace of expansion and bring our solutions to serve new and existing customers in deeper and more impactful ways to their businesses."

After a comprehensive search, McLoughlin proved to be the most experienced and capable leader to take on the vice president role. He will focus on providing experiential guidance, strategy, and tactical direction to the department. His responsibilities include refining the company's sales team structure, recruiting, hiring, training, managing for profitable growth, and to ensure an optimal customer experience for their use of Ansys, Stratasys, Flownex, EOS, and Zeiss products.

Prior to joining PADT, McLoughlin held sales management positions in a diverse range of design, modeling, simulation, and PLM software companies, plus leading 3D Printing and CNC distribution companies. After serving eight years as a Naval Officer, his 30-year commercial career span includes sales leadership roles at SolidWorks, Siemens PLM, Saratech, and Stratasys. Most recently, he served seven

years as the Western US Sales Director for Stratasys, Inc., a world-leading provider of additive manufacturing and prototyping equipment. He holds a bachelor's degree in political science from the University of San Diego.

"PADT is a well-respected brand well-known for its deep product knowledge, customer-centric approach, and expertise in new and emerging technologies," said McLoughlin. "My career has been defined by my ability to support successful sales organizations with processes to achieve the next level of success, and I'm excited to join PADT and help continue its expansion by partnering with highly innovative customers."

PADT currently sells and supports the Ansys portfolio in Arizona, California, Colorado, Idaho, Kansas, Nevada, New Mexico, Utah, Texas, Oklahoma, Louisiana, and Arkansas as an Ansys Elite Channel Partner. The company also represents all Stratasys products in Arizona, Colorado, New Mexico, Texas, and Utah as a Platinum Channel Partner, an Elite Level North American distributor for Flownex, and an authorized Partner for EOS in the western United States.

To learn more about McLoughlin and PADT's products and services, please visit <https://www.padtinc.com>.

### **About PADT, Inc**

Phoenix Analysis and Design Technologies, Inc. (PADT) is an engineering product and services company that focuses on helping customers who develop physical products by providing Numerical Simulation, Product Development, and 3D Printing solutions. PADT's worldwide reputation for technical excellence and experienced staff is based on its proven record of building long-term win-win partnerships with vendors and customers. Since its establishment in 1994, companies have relied on PADT because "We Make Innovation Work." With over 90 employees, PADT services customers from its headquarters at the Arizona State University Research Park in Tempe, Arizona, and from offices in Torrance, California, Lakewood, Colorado, and Albuquerque, New Mexico, as well as through staff members located around the country. More information on PADT can be found at [www.PADTINC.com](http://www.PADTINC.com).

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Country	United States
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Tags	<a href="#">Ansys</a> , <a href="#">Stratasys</a> , <a href="#">Eos</a> , <a href="#">Flownex</a> , <a href="#">Zeiss</a> , <a href="#">Sales</a> , <a href="#">Value Added Reseller</a>
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