

Mark Spain Real Estate's 2018 Sales Earn No. 1 on America's Best Agents List for Georgia

Mark Spain Real Estate, has been honored as the No. 1 real estate team in Georgia by REAL Trends. The America's Best Agents list, an annual ranking based on residential sales production, is compiled by REAL Trends and Tom Ferry International.

ATLANTA - Aug. 8, 2019 - [PRLog](#) -- The 2019 America's Best Agents ranking is based on 2018 gross real estate sales or total closed transactions and is divided first by state, then by teams or individual agents. Mark Spain Real Estate took top team honors for Georgia in both categories. Mark Spain Real Estate achieved 2,748 transactions in 2018, with gross sales of \$702 million. They were the only team in Georgia with closed transactions in the four-digit range. On average, Mark Spain Real Estate sold 10.5 homes per business day in 2018.

The Thousand list, a ranking of the top 1,000 U.S. agents and teams, was announced by REAL Trends in June and published in *The Wall Street Journal*. On it, Mark Spain Real Estate was named the No. 1 real estate team in the United States, making this the second straight year as No. 1.

This year's America's Best Real Estate Agents (<http://www.realtrends.com/best-real-estate-agents-georgia>) list includes 14,500 residential real estate agents who collectively accounted for over 22 percent of all 2018 closed sales volume. It is based solely on calendar year real estate sales. This group of highly successful real estate agents represents the top half of 1 percent of 1.4 million agents in the United States. For the list of Georgia top-producing agents, visit <http://www.realtrends.com/best-real-estate-agents-georgia>.

"We are always striving to improve our business, systems, marketing and customer service for our clients," said Chairman and CEO Mark Spain. "Sometimes, this involves a better way to do business or creating new opportunities and services for clients. One such option is for home sellers and it's called the Guaranteed Offer."

Spain explained the Guaranteed Offer has been ideal for some home sellers. If a home meets certain requirements, this program will extend an offer. If the sellers accept, they have just sold their home without ever formally listing it on the market. Sellers avoid having to be ready for repeated showings, the hassle of open houses and an unknown waiting period before receiving an offer.

Mark Spain Real Estate has four offices around metro Atlanta, as well as an office in Athens, Ga. It has expanded throughout the Southeast, opening offices in Charlotte and Raleigh, NC, Nashville, TN and anticipates continuing its growth with additional planned offices. To learn more about Mark Spain Real Estate or these markets, visit [markspain.com](http://www.markspain.com) (<http://www.markspain.com/>) or call toll free at 1-855-299-SOLD.

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City/Town Atlanta
State/Province

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Link <https://prlog.org/12783397>



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