

Furniture Wholesalers in the US : BharatBook.com

INDUSTRY MARKET RESEARCH REPORT This is the replacement for April 2007 edition of Furniture Wholesalers in the US report.

Nov. 21, 2007 - [PRLog](#) -- Industry Market Research Synopsis

This Industry Market Research report from this provides a detailed analysis of the Furniture Wholesalers in the US industry, including key growth trends, statistics, forecasts, the competitive environment including market shares and the key issues facing the industry.

Industry Definition

This class consists of establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables). Examples of products include outdoor and indoor residential furniture, public and commercial furniture and office furniture. Industry participants generally supply goods to furniture retailers, department stores, and contract workers, however in recent years there has been a trend for furniture manufacturers to internalize the distribution process and sell direct to the end user. In effect the role of the furniture wholesaler has diminished in recent years as they are increasingly being bypassed.

Report Contents

The Key Statistics chapter provides the key indicators for the industry for at least the last three years. The statistics included are industry revenue, industry gross product, employment, establishments, exports, imports, domestic demand and total wages.

The Market Characteristics chapter covers the following: Market Size, Linkages, Demand Determinants, Domestic and International Markets, Basis of Competition and Life Cycle. The Market Size section gives the size of the domestic market as well as the size of the export market. The Linkages section lists the industry's major supplier and major customer industries. The Demand Determinants section lists the key factors which are likely to cause demand to rise or fall. The Domestic and International Markets section defines the market for the products and services of the industry. This section provides the size of the domestic market and the proportion accounted for by imports and exports and trends in the levels of imports and exports. The Basis of Competition section outlines the key types of competition between firms within the industry as well as highlighting competition from substitute products in alternative industries. The Life Cycle section provides an analysis of which stage of development the industry is at.

The Segmentation chapter covers the following: Products and Service Segmentation, Major Market Segments, Industry Concentration and Geographic Spread. The Products and Service Segmentation section details the key products and/or services provided by this industry, highlighting the most important where possible to demonstrate which have a more significant influence over industry results as a whole. The Major Market Segments section details the key client industries and/or groups as well as giving an indication as to which of these are the most important to the industry. The Industry Concentration section provides an indicator of how much industry revenue is accounted for by the top four players. The Geographic Spread section provides a guide to the regional share of industry revenue/gross product.

The Industry Conditions chapter covers the following: Barriers to Entry, Taxation, Industry Assistance, Regulation and Deregulation, Cost Structure, Capital and Labor Intensity, Technology and Systems, Industry Volatility and Globalization. The Barriers to Entry section outlines factors that can prevent a new company from entering this industry and also gives an indication of the extent to which this occurs. The Taxation section details all kinds of taxation that are specific or are particularly important to this industry, including taxation concessions. The Industry Assistance section refers to any government and/or other measures designed to improve the performance of this industry. The Regulation and Deregulation section details any applicable regulation and/or deregulation to this industry. The Cost Structure section details the average costs for a company operating in this industry as a percentage of total revenue. The Capital and Labor Intensity section provides a guide to the amount of capital used in production/providing a service compared to the amount of labor in the total mix of inputs. The Technology and Systems section acknowledges the latest technology and/or systems available to this industry within the country. Technology refers to machinery and equipment and systems refers to methods of production that enable better and more efficient production. The Industry Volatility section refers to the year on year fluctuations which occur in industry output. The Globalization section gives an indication of the extent to which the industry is global based on factors such as the level of foreign ownership, the proportion of demand accounted for by foreign operators and the volume of production conducted in other countries.

The Performance chapter provides an analysis of both the industry's Current Performance and Historical Performance. The Current Performance section provides the key analysis for the industry over the past five years with key performance indicators discussed. The Historical Performance section details previously important events in the development of the industry.

The Key Competitors chapter lists the major players in the industry as well as an analysis of each major player's activities in the industry. Market share information is included where possible.

The Key Factors chapter covers the industry's Key Sensitivities and Key Success Factors. The Key Sensitivities section outlines the key factors that are outside the control of an operator in the industry, but are likely to have significant impact on a business. The Key Success Factors section details the factors within the control of an industry operator and which should be followed in order to be successful in the industry. Often this will include behavior that will help to minimize the effects of the Key Sensitivities.

The Outlook chapter is a key analysis section of the report and outlines expectations for the key industry indicators over the next five year period, including forecasts.

Table of Contents

INDUSTRY DEFINITION

Activities (Products and Services)

Similar Industries

Other Related Industries

KEY STATISTICS

Current Prices

Constant Prices

Real Growth

Ratio Table

SEGMENTATION

Products and Service Segmentation
Major Market Segments
Industry Concentration
Geographic Spread

MARKET CHARACTERISTICS

Market Size
Linkages
Demand Determinants
Domestic and International Markets
Basis of Competition

Life Cycle

INDUSTRY CONDITIONS

Barriers to Entry
Taxation
Industry Assistance
Regulation and Deregulation
Cost Structure
Capital and Labor Intensity
Technology and Systems
Industry Volatility
Globalization

KEY FACTORS

Key Sensitivities
Key Success Factors

KEY COMPETITORS

Major Players
Player Performance
Other Players

INDUSTRY PERFORMANCE

Current Performance
Historical Performance

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Source Sunil Nair
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