

Home Automation: Solutions and Business Issues 2008

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Home automation represents technology and solutions utilized to automate, manage, and control devices located within residential dwellings and small businesses by means of various remote control and automation methods. Remote control has evolved a long way since the devices first used to remotely control various consumer electronics and appliances (television, air conditions, computers) to support more integrated and comprehensive control. The goal of home automation solutions is to provide comfort, security, and efficiency for the residents and/or workers within a building. The main goal of automation is to enable residents/workers to perform normal daily tasks in a simpler, more efficient manner.

First published in 2007, Home Automation: Solutions and Business Issues 2008 provides updated information including company SWOT analysis for leading companies: Lutron Electronics Company, Control4, Home Automation Inc., JCL Automation, Cestron, Custom Solutions Inc. and Promwad. The updated report also includes a market segmentation study that contains factors that shape the home automation industry. Additional analysis covers consumer attitudes and concerns towards home automation. The publication also includes an evaluation of the different home automation technologies, a complete analysis for each technology, and finally the market analysis for the technology and future outlook from a market perspective.

Target Audience

Home Automation solution providers Broadband service providers Network operators including cable, wireline, and cellular System integrators and professional service providers Home builders and building automation companies

Companies Evaluated

Cestron Control4 Custom Solutions Inc. Home Automation Inc. JCL Automation Lutron Electronics Company Promwad

Companies and Organizations Mentioned

Ademco AMX Analog Devices Apex Aprilaire Architechtronics Autonomic Controls Autopatch Bang & Olufsen CentraLite Connected Hearth Control4 Convergent Living Denon DSC Elan Elk Extron First Alert Freescale Future Smart General Electric Global Cache Home Automation Inc. Home Depot Shop Home Director HomeLogic Hometouch Honeywell HVAC Honeywell Security IBM Infocus Integra (CI division of Onkyo) IntelIntel Itransition Kenwood Key Digital Knox Leviton Lightolier Controls Litetouch LiteTouch Lutron MD Manufacturing Central Vacuums Micro Center Shop Microchip Microsoft Mitsubishi

NuVo **Omnipotence Software** Onkyo OnQ /Legrand **Orbit Irrigation** Panamax PCS Pelham Sloane Pentair Pool Products Phillips Pico Pioneer Proficient Audio Systems Radio Shack RCA Russound Russound Samsung Sharp Shell Smarthome Mfg Solar Shading Systems Somfy SOMFY Sony Sony ES SpeakerCraft **Texas Instruments** Tripplite Ustec Vantage VisionArt X10 inc. Xantech XM Radio. ZigBee Alliance

Report Outline

Introduction and Concepts Definition of Home Automation General Concepts Residential Home Automation Systems Examples to Residential Home Automation Systems Home Theater HDTV Whole House Audio Video Distribution Lighting Controls Structured Wiring Intercoms Security Alarm Surveillance Systems **Commercial Home Automation Systems** Examples to Commercial Home Automation Systems Security Alarm Surveillance Systems History of Home Automation History of X10 protocol Benefits of Home Automation Convenience Security Savings Value Success Stories with Home Automation Don Margurdt's Home Home Automation Standards and Architectures Introduction Centralized Architecture **Distributed Architecture** Mixed Architecture X 10 Home Automation Standard Introduction Power line Carrier Control Overview X 10 protocol ZigBee Home Automation Standard Overview Benefits of ZigBee Home Automation Standard Home Automation Made Easy Saving Money Saving Environment Easy to Grow ZigBee Standard Architecture ZigBee Network Reference Model IEEE 802.15.4 Standard ZigBee Standard End Manufacturer Defined Hardware

Remote Control Interconnections Schemes Wired Remote Control Phone Remote Control PC Remote Control Kits & Interface Devices Wireless Remote Control Remote Controls Using RF IR Remote Control Transmitters & Receivers Speech Recognition Based Remote Control

Sample Applications

Internet Connected Video Camera Remote Thermostat Remote Air Condition Control Remote Oven Control Lighting Control System Security System Security Sensors Alert Systems Cameras and Surveillance Systems Remote Power Switch IP Based Remote Power Switch Wi Fi based Remote Power Switch Internet based Remote Power Switch Modem based Remote Power Switch

New Trends on Home Automation Internet Based Home Automation System

Market Study Objective of the Research Market Segments and Potential Introduction

Developed Market Key Example: Home Cinema system Home Automation Usage and Purchase Factors Age Education and Culture Cost Usability Quality

Developing Market Home Automation Usage and Purchase Factors Cost Quality Usability Warranty and Support

Emerging Market Home Automation Usage and Purchase Factors Age Trust Financially Safe Warranty and Support Customer Attitude towards Home Automation Attitudes towards New Technology Who is more interested in Home Automation? Which is the most interested Home Automation Feature? Concerns on Home Automation

Outlook for Home Automation Home Automation Competitors

Lutron Electronics Company Introduction Products & Services Dimmers Solina? Lyneo? Rania? Rania IR? Wiring Accessories | WallPlates GRAFIK Eye 3000 Series Multi Scene Preset Dimming Controls **GRAFIK** IntegraleTM Whole Home Controls SWOT Analysis for Lutron Strengths **Reputation among Competitors** Certification **Energy Saving** Patents and White Papers **Online Services** Lutron Lighting Energy Analysis Sales Live Demo **Technical Support** Weakness Lack of Developers Community Opportunities Partnerships for Enhancing Products Cooperation with Bang & Olufsen Partnership with AMX Threats Other Competitors Control4 Overview Key Management Products Lighting **Control4 Wireless Dimmer** Control4 Wireless Switch **Control4 Wireless Outlet Dimmer** Control4 Wireless Outlet Switch Audio **Speakers Speaker Points** Climate Control4 Wireless Thermostat **Touch Screen** 7" POE, Wall Mount Touch Screen

Control4 Wireless Touch Screen Version 2 Ethernet 10.5" Wall Mount Touch Screen Control4 Wireless Mini Touch Screen Control4 Ethernet Mini Touch Screen Keypads Controllers Control4 Home Controller HC 300 Control4 Home Controller HC 500 Control4 Home Controller HC 1000 SWOT Analysis Strengths Customization Modular Design **Online Services** Partnerships Awards Meeting LEEDs Certification **Online Forums and Developer Support** Opportunities Spreading Business with RealNetworks and MTV Gaining Customer Trust by Doubling Warranty Threats Other Competitors Home Automation Inc. (HAI) Overview HAI Leadership Infrastructure HAI's Internal Conservation Efforts Products & Services Lighting Control by HAI **Dimmers and Switches** Scene Switch House Status Switch Security Products by HAI Market Shares Customers **Cisco Learning Institute** SWOT Analysis Strengths, Weaknesses, Opportunities & Threats Strengths Reputation among competitors **Development Center** Training Award Winning Products **Energy Saving** Weakness Lake of Online Services Opportunities **Connectivity Partners** AMX (Audio / Video (A/V))

Architechtronics (Software)

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Figures

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