

Vending catering solution does the business for Mount Charles

By Westomatic Vending Services Ltd

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Leading UK beverage machine manufacturer Westomatic Vending Services, has worked with Mount Charles to provide an innovative hot beverage catering solution to one of Europe's leading poultry companies.

UK based Westomatic Vending Services, has worked with Mount Charles to provide an innovative hot beverage catering solution to Moy Park Ltd.

Mount Charles is Northern Ireland's largest independently and locally owned catering organisation. They provide an extensive range of services including catering, vending, cleaning, and associated services to industry, commerce, education and healthcare. Mount Charles contacted Westomatic with a brief to provide a new catering solution for Moy Park Ltd, Northern Ireland's largest food processing company and one of Europe's leading poultry companies.

Moy Park's previous caterer used a counter top solution to provide hot beverages. The company wanted a new automated catering solution for the 1000 staff on site, but was wary of the low quality sometimes associated with traditional vended tea and coffee.

Mount Charles' Chris Annon says: "Initially we knew very little about Westomatic, but after meeting with the team and testing the quality of the machines, we were converted. Westomatic has enabled us to provide a first class vending solution to Moy Park, with machines that produce exceptionally high quality drinks, that generate a higher than average price per cup.

The site has 5 Westomatic Sigma machines and is currently so busy that more are planned for the future. Chris Annon continues: "Westomatic's Sigmas have totally exceeded both our expectations and our customer's expectations. In the first three weeks at Moy Park, the machines vended 20,000 cups and are currently averaging 7,000 a week (paid vends). Freshly brewed tea, served in paper cups, is very popular, being made from high quality Imporient tea and brewed with Westomatic's unique brewer. Also popular with Moy Park's workforce is freshly brewed Columbian coffee made with fresh skimmed Millfresh milk."

Westomatic provided Mount Charles with full technical support during the initial installation on-site. Chris comments: "The support is excellent. Westomatic's Mark Booth and David Scott provided us with a brilliant service throughout the installation and since then our operators have found the machines very easy to use, and the reliability has been excellent. Westomatic also has a customer-focused warranty system that makes ordering parts really simple, but so far we have only needed to use it once!"

Chris concludes: "Westomatic manufactures excellent machines and thinks out-of-the-box when it comes to vending. For us, the decision to move to Westomatic was the correct decision. We would be happy to recommend Westomatic to anyone".

Contact Westomatic on + 44 (0)1626 323100 or visit www.westomatic.com

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About Westomatic:

Westomatic is a leading UK manufacturer of hot and cold beverage vending machines, and a supplier of snack and food vending machines.

Established in 1966, Westomatic has developed a reputation for innovation over its 43 year history.

Category	Restaurants, Catering, Vending
Tags	vending, catering, hot beverages, automated catering, vended tea, vended coffee
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