

Technology and Management Solutions Helps Rare Space Strengthen and Grow

By Theresa Szczurek

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Technology and Management Solutions, a consultancy headed by Theresa M. Szczurek, helped Rare Space, a tenant advisory services firm, conduct a company / sales assessment and to design and facilitate a strategic growth process. Rare Space CEO Tom Gro

Boulder, Colo. (June 24, 2009) – Technology and Management Solutions, LLC, a Boulder-based management consulting firm headed by Theresa M. Szczurek, is helping firms grow and thrive -- even with a weak economy. Technology and Management Solutions (TMS) has been engaged by Rare Space, Inc., a tenant advisory services firm that promotes client success by solving their commercial real estate needs. TMS conducted a company and sales force assessment and planned, designed, facilitated, and documented Rare Space's strategic planning / execution process.

“As a result of the time we spent with Technology and Management Solutions and the client interviews TMS conducted, we learned a lot,” stated Tom Grotewold, Founder and CEO at Rare Space. “We now have a one-page strategic business plan that our firm actually uses. We understand why our clients like working with us, and we win more business because we know what our strengths are and what is important to creating happy clients. We meet once a week, and also briefly once a day. These meetings actually solve problems, keep the communications flowing and allow us to reinforce our company core competencies, values and beliefs. We hope these benefits are just the beginning, because we now have the tools and methods we needs for even greater success.”

Rare Space is a tenant advisory services firm which promotes client success by solving and delivering solutions to their commercial real estate needs. A pioneer in the use of innovative technology, Rare Space's world-class service, extensive market knowledge, and proven real estate processes give clients confidence that they are getting the right solution to meet their needs. Headquartered in Denver, Colorado, Rare Space specializes in offering services to medium sized technology and professional services firms seeking office, flex and manufacturing space and also investment advisory services. Visit www.RareSpace.com.

Technology and Management Solutions, LLC (TMS), a management consulting firm, offers strategic planning and execution, market and sales development, people and process alignment, and ongoing performance improvement that provides a triple bottom-line impact with economic, environmental, and social benefits. Using principles she teaches, Theresa M. Szczurek, Ph.D., founder and CEO, grew her previous company from \$0 to where it was sold for over \$40 million in less than six years. TMS helps organizations, teams, and individuals reach new heights by igniting their passion, aligning it with a meaningful purpose, and pursuing it relentlessly with a plan as a means to produce extraordinary results. Szczurek is also a professional speaker and author of the Amazon bestseller Pursuit of Passionate Purpose, in which she provides her proven, step-by-step formula for success. She is also author of the popular blog Radish Sprouts™ (www.RadishSprouts.typepad.com). Visit www.TMSworld.com and www.PursuitofPassionatePurpose.com.

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