

Wall Street Journal ranks Atlanta Realtor Mark Spain #2 agent in USA

By TC McClenning, Top Cat Creative Services

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Atlanta-based Realtor Mark Spain and his team ranked #2 in the USA on the teams list of The Wall Street Journal/LORE 2009 Real Estate Top 400 Professionals, compiled and published in June 2009.

The Wall Street Journal/LORE 2009 Real Estate Top 400 Professionals list was released in June. It is based on a survey of more than 7,000 brokerage firms, associations of Realtors® and hundreds of other sources to determine the top agents in the United States. Atlanta-based Realtor Mark Spain and his RE/MAX Greater Atlanta real estate team of 10 people were honored as the #2 team in the United States for most transaction sides.

Only three other Georgia real estate teams made this list, with the next team placing 64th (review complete list at <http://online.wsj.com/ad/top100teamsides.html>). The ranking is broken down by teams and individual agents, with a top 100 list each for transaction sides and for sales volume. Mark Spain also appeared on the team sales volume list in the #9 spot and was the sole representative for Georgia on this ranking.

Mark Spain Team's 2008 sales marked the eighth consecutive year the team has exceeded the \$100 million annual sales mark. They averaged more than a closing a day with 535 closings for a total of \$131 million in gross sales. Based on this performance, the Mark Spain Team was named the #2 Team in the U.S. for closed transactions by RE/MAX International, earlier this year at the company's annual sales convention.

"We're seeing some positive signs in the metro Atlanta market with sales activity picking up and foreclosure inventory continuing to get snapped up. Once there are fewer available foreclosure properties, it's very likely we'll start seeing home prices increase. This summer is an excellent time to begin searching for a home while it's still a buyer's market, including excellent mortgage interest rates and the very generous first-time home buyers' \$8,000 tax credit that expires in December," said Mark Spain.

Mark's team regularly ranks in the top 10 teams worldwide out of nearly 100,000 RE/MAX agents in more than 65 countries. At the end of 2006, Mark Spain surpassed the billion dollar sales mark for lifetime transactions and is believed to be the youngest Realtor to accomplish this in the least amount of time—11 years. Spain has also received numerous industry honors, like twice being named a Top 50 Realtor on the Rise in the U.S. by Real Estate magazine as well as being inducted into the RE/MAX Hall of Fame and earning the Lifetime Achievement Award from RE/MAX International in 2004.

An Atlanta native, Mark Spain is a University of Georgia graduate. He is affiliated with the RE/MAX Greater Atlanta office at 5591 Chamblee-Dunwoody Road in Atlanta, an office frequently named the #1 RE/MAX location in the world in terms of sales volume. The Mark Spain Team specializes in assisting home buyers and sellers in the North Atlanta region in all price levels.

To learn more about the Mark Spain Team, call 770-886-9000, toll-free at 800-241-3970, or visit <http://www.markspain.com> to conduct an online home search of available metro Atlanta properties, request a free online home evaluation, sign up for a free monthly e-newsletter about the real estate market at <http://www.markspain.com/Newsletter%20Sign%20Up.htm> or to learn more about becoming a first-time home buyer.

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