

Scottsdale, Arizona Short Sale Real Estate Specialist

By Nicholas McConnell @ Coldwell Banker Scottsdale

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An experienced Realtor in Scottsdale, Arizona with Coldwell Banker guiding the public and banks through the short sale process.

If you are a bank, or a home owner in need of short sale assistance Nicholas McConnell with Coldwell Banker is the first Realtor you want to get in contact with. A short sale is designed to avoid foreclosure. It is better for the bank that carries the mortgage to do a short sale, and is better for the home owner to do a short sale.

If a bank has to move into a foreclosure situation, they will lose more money than they would have if they went with a short sale. An experienced Realtor will attract more buyers to a short sale than an auction will which will again, minimize the banks losses.

When a home owner does a short sale, it is better for their credit rating than a foreclosure. This is not to say that the home owners credit rating will not be negatively effected, but it will show up on a credit report as a property that was not paid off in full versus a full blown foreclosure.

Sure, it is easier just to back you bags and walk away from a home if you are a homeowner that can not make payments on their mortgage any more. It does require some paperwork to get the property listed as a short sale which an experienced Realtor can walk you through with ease.

The banks put their neck on the chopping block by lending money to home owners. They took and educated risk on people, on the public. The least we can do for the banks, for the economy, and for America is to help minimize the banks losses. It is the right thing to do. Please visit the website below to get in contact with a Realtor that has the experience to get the job done in a way that will benefit everyone. Yes, the bank will pay me a commission to execute a short sale. No one works for free but usually a reduced commission is in order to help everyone minimize their losses.

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