

Overseas Real Estate Company Gets Excellent Results With Timely Campaign - 6 Of The Best

Overseas Property Company approaches the credit crunch with optimism with focus on cheap overseas property.

Nov. 23, 2008 - [PRLog](#) -- UK and Spain based Girasol Homes have enjoyed an excellent quarter with their focused campaign with their wide range of property partners across Spain and the Spanish Islands. Nigel Salmon, MD of Girasol Homes, says

“Girasol Homes wanted a focus in Quarter 4 of 2008 where they focused on actual properties that were going to sell, that were competitively priced and were attractive to both their customer database and also their 100+ agent network in Europe. They asked their extensive property partners on the ground locally and selected developers to come up with at least 6 of the most competitive properties they had for sale.”

OUTSTANDING RESPONSE = OUTSTANDING OPPORTUNITIES FOR BUYERS

What Girasol Homes got back was what they felt was the most competitive property offering under one roof in the Spanish Property Market, with some of the best under market value property in all shapes and sizes. All the way down from Valencia, through Alicante province, Murcia, Almeria, Granada, Costa de La Luz, Inland Andalucía and the Costa del Sol areas. In fact Girasol Homes have been struggling under the weight of all the property offers, a nice problem to have.

“It’s like Aladdin’s cave”, David Warren from Girasol Homes commented, “not only have we got some of the best established property at up to 50% discount; we have lots of activity from our new mortgage departments. Unlike the general concerns and negative press around the Spanish market the bargain hunters are reaping the rewards. The level of property repossessions available to Girasol to sell have also increased as well as a quality portfolio of distressed sales and Quarter 4 of 2008 is proving to be one of the very busiest for the company. There are significant opportunities exclusive to Girasol Homes across the Costa’s. In fact we have our own name for the campaign within Girasol Homes, we have called it Bag a Bargain.”

SUMMARY

Nigel Salmon, MD, summarized, “this crisis has provided a very lucrative opportunity for everyday people to get ahead either for permanent living or for investment. Real estate investors and buyers all over the globe know this to be true; many people make the mistake of investing when the media tells you it is ok. What they do not realise is that is when the masses come back into the market the deals are not there anymore. When demand goes up so do prices. I have seen it in the 1980’s, 1990’s and the beginning of this

century and it is always cyclic and always the same. So if you are in the market, possibly sitting on the fence or can't wait for the market to come back, you should start looking for the golden opportunities in Spain and the islands, we have seen it and it is there right now.”

Contact Nigel Salmon and the Girasol Homes Team to see if you can find your very own bespoke bargain. Agents and developers are also encouraged to explore partnership options as well to market within Girasol Homes' busy network.

Contact Girasol Homes 44 1974 299055

Email to6ofthebest@girasolhomes.co.uk or use the contact form

Agents and developers looking to market their 6 of the best properties please contact jointventure@girasolhomes.co.uk to work with us promoting the best properties across our internal and external network.

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Girasol CARES for more than 120 property partners and their clients in the UK and overseas. Each client gets a ONE TO ONE SERVICE from start to finish. For overseas property make us the 1st choice.

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