

Caribbean Investment Professionals attend London Real Estate Expo

By Caribbean Land and Property

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Insights into Caribbean Property Investments and Financial Services at International Conference

The international real estate investment world has been shaken to its core by the recent global financial meltdown. The OPPLive Conference in London, November 25-26th is shaping up to be the best ever, as international property professionals are attending to find out what effect the recent events have had on the overseas investment market. Delegates are coming in from real estate businesses across the globe, including Russia, the Middle East, China, Asia and mainland Europe. From the Caribbean, Katie Sosna, Offshore Financial Services Director will represent Caribbean Land and Property in association with Caribpro. These two companies who, when combined, offer the largest range of online real estate investment services throughout the Caribbean and central America, are delighted to be present and hosting a one-hour presentation with a question and answer session.

This fourth annual OPPLive conference brings together the overseas property industry at the huge ExCel Conference Centre, and is the only European based forum hosting business to business real estate information exchange, debate, and networking opportunities. In light of the recent global financial crisis, this tradeshow provides an opportunity for the industry's most influential people to chart the direction forward. OPPLive CEO Xavier Wiggins feels that "the show is arguably far more important during these difficult trading conditions than in previous years."

The seminar will held by Katie Sosna together with International Real Estate Consultant, Jason Kumpf from Caribpro on 26th November from 11:00-12:00 in Theatre 3. The session, entitled 'Profitable Possibilities and Partners in the Caribbean', will reflect on how the Caribbean Real Estate market has been affected and, in some cases, energised by the changing economic climate. It will also look at some of the better investment and retirement programmes that ensure the expat buying process is as smooth and profitable as possible; while also raising awareness of the environmental and cultural responsibilities of developers, especially in the small island nations.

Katie Sosna has many years of financial experience and her presentation will focus on Economic Citizenship, Offshore Banking and International Business Company formation. Working closely with the Dominican government and appointed citizenship lawyers in St Kitts & Nevis, Katie facilitates applications to these islands Economic Citizenship Programmes; the only two that remain in the Caribbean. With a global client base she enjoys consulting and assisting small to large businesses, individuals and even families whose reasons for investing in a second passport are varied, ranging from tax planning, purchasing large properties for development, ease of travel and citizens facing political instability.

Katie has also assisted thousands of clients in opening offshore bank accounts and forming offshore companies. As well as presenting her insightful information during the seminar, she will also be available throughout the conference to advise clients on how to maximize their investments and gain a more secure platform from which to do international business. "Excited rather understates it!" says Katie, "The opportunity for me to meet with Russian clients new and old in London and to create new partnerships in the Ukraine and other Eastern European States in just two days will put me ahead by at least three months!"

Jason Kumpf comes to the event with vast experience in finance, analysis, business development, sales, marketing and management, and will offer advice on how international agents can work with local partners

to increase sales opportunities. His long time background in the luxury resort and hotel market with names like IMI and Raffles, with whom he still partners occasionally, will offer unique insights to the Caribbean resort industry. “This is the first time Katie and I have worked together,” he says, “and I can tell after my first meeting with her yesterday that it’s going to be a cracking seminar! I’d advise people to book early. The theatre is not that big!” To further assist attendees, the organizers currently have a two-for-one offer for those who buy a ticket before October 31st.

Caribbean Land and Property and Carib Pro are eagerly anticipating their first appearance at this conference and plan to make their mark on the event with a practical and valuable seminar.

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About Caribbean Land and Property

Caribbean Land and Property are a leading online real estate resource with properties in 26 Caribbean countries. See www.caribbeanlandandproperty.com for further details.

Caribbean Land and Property Financial Services offer Mortgages, Offshore Company formation and Economic Citizenship

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