

RHUB signs agreement with D&H Distributing to expand channel access to resellers

By Prabir Sen

Dated: Jul 09, 2008

RHUB TurboMeeting web conference system is delivered in appliance supporting PC and Mac users. Universal attendance technology with NO DOWNLOAD of any kind ensures everyone can join meetings in seconds. You own it and you control it.

RHUB Communications, Inc. (RHUB), a premier provider of Web conferencing appliances, announced the expansion of its US reseller channel program with the appointment of D&H Distributing. D&H is one of the largest distributors of computers and peripheral devices in the United States, and has been on the leading edge of technology and innovation for 90 years. Under the agreement, D&H will offer RHUB's on-premise TurboMeeting Web conferencing appliance, configured with the Company's proprietary TurboMeeting software and other key Web conference applications.

TurboMeeting supports both fully interactive and "view only" attendees in the same Web conference. Users can share information from one computer or among many, and TurboMeeting is both PC and Mac-compatible. Users can also remotely control and support other computers and access one computer from another. TurboMeeting extends real-time collaboration beyond conventional Web Conferencing Solutions by combining multiple applications:

- Web conferencing: Web-based interactive meetings
- Remote support: remotely support PC and Mac users
- Remote Access: remote access to computers at home or office from anywhere, anytime
- Web Seminars: non-download results in quick (in seconds), easy (URL only) and the most reliable way for large groups of attendees to join meetings

"D&H is always working to deliver innovative networking products to its resellers," said Rob Eby, Vice President of Purchasing at D&H. "We want to help those resellers assemble better solutions, ones that create more effective ways for their end users to conduct business. RHUB has a strong solution that will let VARs help their SMB customers build more sophisticated communication infrastructures."

"The primary factor driving RHUB's reseller channel expansion is to reach the small and medium size resellers who support their customers remotely," said Larry Dorie, CEO of RHUB Communications. "TurboMeeting helps resellers improve customer satisfaction and enhances their ability to demonstrate products, while driving down costs."

The market for Web Conferencing Services and products is projected to grow from \$1 billion in 2006 to close to \$1.5 billion by 2010, according to Andy Nilssen, Senior Analyst & Partner with Wainhouse Research. "Fueling this growth is the expansion of Web conferences beyond scheduled to ad-hoc meetings," said Nilssen. "This requires users to have access to a web conferencing resource that is on tap at all times with little-to-no incremental cost per use. RHUB's TurboMeeting fits this model well."

About D&H

D&H Distributing is one of America's oldest and largest wholesale distributors of computer and consumer electronics products, with an impressive 90-year history serving as a trusted advisor to the reseller channel. D&H ships out of six separate locations in North America, including its US headquarters in Harrisburg and its new Canadian headquarters in Mississauga, Ontario. Additional US warehouses are located in

Jacksonville, FL; Chicago, IL; Dallas, TX; and Fresno, CA. Call D&H toll-free at (800) 340-1001 or visit www.dandh.com.

About RHUB Communications

RHUB is a premier provider of on-premise Web Conferencing, remote support and remote access appliances, based on the Company's TurboMeeting software, that meet the needs of any organization. The Company's end users total over 8,000 in a variety of market segments including services, manufacturing, and government. RHUB's on-premise Web conferencing appliances focus on criteria of the highest importance to users: ease-of-use, affordability, security, control, and reliability. RHUB's breakthrough View-Only technology enables users of any platform to join meetings by a browser, requiring no download. With a small footprint, and power draw of only 4.5 watts, RHUB's on-premise Web conferencing appliances are the perfect choice for organizations seeking to improve their environmental credentials. RHUB is privately-owned and headquartered in Silicon Valley, California. For more information, visit www.rhubcom.com.

Contact:

Prabir Sen

<http://www.rhubcom.com>

Web Conferencing Solutions

Category	Technology, Software, Business
Tags	web conferencing, web conference, web conference server, remote support, remote access
Email	Click to contact author
Phone	888-633-8155
Address	2953, Bunker Hill Lane
State/Province	California
Zip	95054
Country	United States
Link	http://prlog.org/10087590



Scan this QR Code with your SmartPhone to-
* Read this news online
* Contact author
* Bookmark or share online