

Whats Local Magazine creates 20 new sales jobs in Chelmsford

By MT Media Limited

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20 new sales roles have been created by Whats Local Magazine as the publishing division of MT Media Limited prepares for growth

Telesales Consultants, £32K OTE, Based Chelmsford

MT Media Limited is a fast growing Publishing and Telecoms reseller, where we sell advertising in our own Magazines and we also sell Free-phone and Alpha Numeric Numbers to small and medium sized business customers.

Due to continued expansion of both businesses, MT Media are now seeking to appoint a number of additional Telesales people to our team.

You would be based at our Chelmsford town centre offices and be responsible for cold calling and securing new business on a daily basis. You may be working on either our Magazine business, "Whats Local Magazine" or our Telecom business, "numbers4life". On a typical working day, you'll be making around 140 cold calls to small business owners, advising them on the most suitable packages to their business and closing new business.

The culture of the Company is work hard, play hard, and whilst you don't need prior sales experience to become successful at MT Media, you do need to be outgoing, self motivated, target driven and competitive.

If you have the above skills, our comprehensive training programme, which includes product knowledge, systems training, sales skills and customer appreciation skills, will make you successful in the roles.

Career progression is readily available for people that have the right skills. Progression into Sales Management roles could be within the matter of months rather than years! – Equally, nobody will push you into a role that you are not suited to, or a role that you are not keen to develop.

Whats Local Magazine has a strong and compelling unique selling point; it is a free to pick-up publication with distribution at leading retailers and supermarkets across the M25 and South East of England, with plans to launch in other conurbations across 2008.

Numbers4life sells and connects the full range of business numbers, including 0800, 0808 and 0845 along with the latest 'town' codes. Numbers4life expects to be one of the fastest growing business telecom resellers throughout 2008 and with a growing client bases, we're confident that we can find the right numbers for any business.

To take your application forward, please email a CV to the e-mail address on this job site, stating clearly, if you'd prefer to work with Whats Local Magazine or numbers4life.

Category	Business, Media, Telecom
Tags	whats local magazine, numbers4life, mt media
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