

Lotton Art Glass Makes Price Move as Predicted by Daryle Lambert

By 31 Inc.

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The sale of a John Lotton 1995 vase for more than twice its estimated selling price might indicate this art glass is beginning to take flight as suggested by Daryle S. Lambert, who made the prediction Lotton Glass will one day be the next Tiffany.

Chicago, Illinois --In his book "31 Steps to Your Millions in Antiques & Collectibles", released in May, 2007, author, Daryle S. Lambert made the prediction that Lotton Art Glass would rise in the market to become the next Tiffany. In June, 2007, he made this same statement in the press. Yesterday's sale of a common 1995 John Lotton twelve inch vase through Leslie Hindman Auctioneers in Chicago for more than twice its estimated selling price, might just be the indication that this art glass is just beginning to take its place among the notable art glass of the ages.

"When common pieces of anything begin to reach levels in their pricing that better pieces brought only a short time ago, then watch out when you see exceptional pieces come to market," Lambert states.

Lambert, who is leader of the 31 Club, the antique and art industry's only club dedicated to teaching wealth building using antiques, art and collectibles, frequently writes about Lotton Glass in his daily blog and speaks to his members about adding Lotton pieces to their personal collections when they come across them. Earlier this year, Lambert's company, 31 Inc., acquired and swiftly sold a collection of miniature 1970's Charles Lotton vases before the company was able to formally list the items on their website. Four other 1970's Charles Lotton vases moved in and out of 31 Inc.'s marketplace in a flash, as well. "These items are very much in demand in the secondary market", Lambert says.

Continuing, Lambert says "The move in price is of no surprise to me, and the bandwagon is starting to roll on the best contemporary glass of our day. One of the foremost authorities on glass in this country was a visitor in my home recently, and he agreed that nothing is going to keep Lotton out of the top tier of all glass that has ever been produced."

Lambert says he will continue to stick his neck out and make predictions as he sees them. On December 4, 2007, he went on record by predicting likely changes for Ebay in the upcoming months, and his December 14, 2007 call to sell ungraded silver coin via a company press release to news-antique.com produced some flack among dealers.

A forty-five year collector and dealer, Lambert's leadership of the 31 Club is a labor of love. "I am passionate about this business", he states. "I am willing to share everything I know with others so they can succeed in their lives. Nobody has to starve when they focus themselves to becoming more knowledgable each and every day and by following a plan for wealth building like the one I've laid out for 31 Club members. There has never been a greater time to be learning and working in this industry."

Daryle Lambert is available for interviews by accredited media. Contact: Cindy Stackler Nieder at cindy@31corp.com

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