

## **Saloob, Inc., releases world's first on-demand DAAS Solution - Desktop As A Service Thin Clients.**

*By Saloob, Inc.*

*Dated: Nov 22, 2007*

*Saloob, Inc. has released the world's first on-demand Desktop As A Service (DAAS) thin Client solution targeting IT Professionals, Educational Institutions, SMB's and large Enterprise under the VZClones service brand.*

Saloob, Inc. has released the world's first on-demand Desktop As A Service (**DAAS**) thin Client solution targeting IT Professionals, Educational Institutions, SMB's and large Enterprise. Under the VZClones service brand, Saloob proves that Linux can be not only a real solution, but the only true way to offer DAAS.

Saloob, Inc., provides DAAS online now for immediate trials and solution packages on high-performance IBM 3550x servers.

With their initial launch, Saloob will provide Enterprise Linux versions using CentOS and SWsoft software on IBM hardware. The DAAS service offers the following as part of the service bundle per Linux Desktop; OpenVPN access, VNC Access, Open Office, Firefox Browser, Optional Open-Xchange Groupware accounts. The online system is touted as the world's first ever on-demand Linux Desktop delivery service, which Saloob calls, DAAS – Desktop As A Service, and will be primarily managed using SWsoft's HSPC and Virtuozzo software.

“Businesses are again facing the all-too-common pressure to upgrade their PC OS and Office software, and bow with the latest version, business have the further pain of upgrading the whole PC to be able to manage the new software. We now offer a proven choice where businesses can keep their existing PC's for at least another 3 years using it simply as a dumb terminal to access their Desktops over the LAN or WAN,” explains Isao Matsuyama, CEO of Saloob, Inc. “The average employee in any business just requires the basic office software and internet, so providing this in a clean, efficient bundle that is centrally managed and backed-up should the year's most compelling solution.”

To prove the DAAS service, Saloob has provided a site where users can register and select a Desktop package to meet their needs. The various packages are differentiated by the resource limits, such as hard disk and memory, and also the software options that they may wish to install. If payment is made online, the system will create a Linux Desktop within a Virtual Environment (VE) using Virtuozzo, set the ordered resource limits and automatically install the selected software packages. The customer will receive an email with instructions on how to access their new Desktop using a VNC thin client over the secure OpenVPN channel.

The ability to deliver the Desktop dynamically was made possible by the use of Virtuozzo as the virtualization solution and HSPC as the overall management and provisioning solution.

“As Masahiro Doi, the Representative Director of SWsoft Japan, Inc., explains, "Based on SWsoft's automation software, HSPC, and virtualization software, Virtuozzo, Saloob achieved a highly efficient and flexible thin client desktop solution. It is expected that thin client solutions based on Linux with an abundance of applications that can be provisioned on-demand will be welcomed by a wide user group.”

The OpenVPN connectivity for each Desktop was delivered on-the-fly and was part of the tricky set-up as Lampway's Tatsuo Hiramatsu explains;

Lampway, Inc.'s Representative Director, Tatsuo Hiramatsu, described as follows;

“A complex automatic setting mechanism together with the dynamic distribution for the OpenVPN certificate files was required to allow DAAS to provision automatically. There were various issues in the DAAS construction technically and in terms of security. However, we had a clear vision, and arrived at our desired result by continuously working with Saloob to achieve this new solution which is now available to customers.”

“SWsoft in Japan has been very supportive with advice for deploying Desktops using Virtuozzo's Template technology, and Lampway has been instrumental in the complex networking required to make DAAS fly,” said Saloob, Inc.'s DAAS Deployment Manager, Matthew Edmond. “Not only have we achieved providing the Internet's most dynamic and difficult service, but also through this powerful partnership, we are able to provide a complete Hardware, Software and Support package solution.”

Based on the joint verification efforts with IBM Japan's business partners using open visualization technology, the development of the DAAS thin client solution was partly undertaken working with the verification support facilities in the "OSS&Linux Competency Center" within IBM Japan's Hakozaki office. Moreover, for providing individual customer support in the future, a permanent test environment based on "IBM System x" and Virtuozzo has been secured and technical support concerning the introduction and the use of a "Starter Kit" for this solution is offered.

For more information about DAAS, please visit <http://www.vzclones.jp/daas/>

#### **About Saloob**

Saloob provides solutions and services for small, medium and large enterprises and is largely focused on the I.T. sector and any related businesses and opportunities. Using the latest technology and being able to move quickly, Saloob is rapidly building itself into a major provider for the Japan market. For more information about Saloob, please visit <http://www.saloob.com>

#### **About Lampway**

Lampway is a System Integrator that is highly experienced with SWsoft's Virtuozzo and provides managed virtualization services to the enterprise. With strong Linux knowledge coupled with strong virtualization knowledge, Lampway also provides High Availability Solutions (HAS) such as clustered virtual environments and nodes, as well as distributed Disaster Recover Solutions (DRS), catering to the growing market of businesses wishing to have highly stable and secure virtualized infrastructures. For more information about Lampway, please visit <http://www.lampway.co.jp>

#### **About SWsoft**

SWsoft is a global leader in virtualization and automation software that helps consumers, businesses, and service providers optimize their use of technology. The company's software is used by 700,000 customers in 125 countries. The SWsoft product line includes Virtuozzo - the leading operating system virtualization solution, Parallels - the leading desktop virtualization product, and Plesk - the leading server control panel. Founded in 1999, the company has offices throughout North America, Europe, and Asia. For more information, visit [www.swsoft.com](http://www.swsoft.com).

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Category	Internet, Virtualization, Smb
Tags	saas, daas, thin clients, virtualization, Automation, smbs, Enterprise, Firefox, openoffice, IBM
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