

## **Engate Introduces Hosted Anti-Spam Solution for Managed Service Providers and Resellers**

*By Engate Technology Corporation*

*Dated: Oct 24, 2007*

*Engate's On-Demand Email Security Solution Enables Resellers and MSPs to Achieve Recurring Revenue by Deploying Superior Hosted Anti-Spam Services to Businesses.*

Engate Technology Corporation, a leading anti-spam supplier and pioneer of next generation network profiling and connection management security solutions, today announced its managed email security solution as an enhancement to its Anti-Spam Channel Partner Program. The improved channel program is designed to empower resellers and managed service providers (MSPs) with the highest accuracy in the market by offering Engate's network layer, anti-spam technology as part of a hosted email security service. Engate's managed anti-spam solution delivers the ease of installation and low administration overhead of the award-winning Engate MailSentinel™ appliance with the flexibility, functionality and performance that scales from small business to very large enterprise deployments.

"Engate is setting the standard for email security by proactively protecting companies at the network layer from spam, email-borne attacks, phishing and progressive threats," said Mark Kaishar, Principal Consultant, Vista Computing. "Now IT consulting companies like Vista Computing have the advantage to offer their customers unrivalled benefits such as email infrastructure cost savings, reduced server load, and lower IT costs."

"Web Crossing provides online conferencing and collaboration technology, thus we practically live online," explained Tim Lundeen, president and CEO, WebCrossing, Inc. "Engate's MailSentinel helps us satisfy our need for cost-effective, connection-level security that is easy to deploy and maintain. We are excited about our relationship with Engate and the opportunity to work with its award-winning Engate MailSentinel."

### **Managed Anti-Spam Channel Partner Program Benefits**

The Engate Anti-Spam Channel Partner Program provides resellers and MSPs with a formal program to build customer loyalty and achieve recurring revenue streams by offering customers an on-demand, subscription-based email service that provides comprehensive features not found in today's anti-spam solutions. The program has been specifically customized to provide the ideal blend of marketing support, training and opportunity management that enables partners to differentiate their product offerings, foster customer satisfaction and maximize revenue opportunities. Components of this innovative program include a high-margin pricing model, technical training and support, lead sharing, incentive programs, co-marketing support and access to an online partner portal. To help resellers and MSPs leverage the strategic value, technology innovation and revenue potential of Engate's network profiling and connection management technology, Engate delivers the following value proposition:

- Stop unwanted email traffic at the connection level with 99% accuracy and virtually no false positives
- Deliver comprehensive protection against botnet attacks, image spam, pdf spam, phishing, etc.
- Ease of deployment, minutes to install, maintenance-free, no additional hardware or software
- Decrease operational costs by preserving bandwidth, server storage, CPU cycles and IT resources
- Increase messaging systems throughput as much as ten-fold with connection level security

### **Fast, Easy and Risk-free Evaluation**

Companies can sign up today for a free trial of Engate's breakthrough network layer anti-spam security. Registrants can sign up for a hosted trial evaluation in an easy-to-use virtual setting. This no-cost,

fully-functional trial version is a fast, easy and risk-free way for organizations to evaluate Engate's preemptive anti-spam functionality. Register by visiting: <http://www.engage.com/trial/>.

### **About Engate Technology Corporation**

Engate Technology Corporation is a leading anti-spam supplier and pioneer of next generation network profiling and connection management security solutions for service providers and enterprises, and can be licensed to anti-spam software, security appliance, router, firewall, and unified threat management vendors. The company's flagship product, Engate MailSentinel™, delivers preemptive SMTP connection level protection against all messaging threats. Engate's Network Profiling Connection Management technology may be extensible to other protocols, such as Instant Messaging and Internet Telephony, delivering the best safeguard for today's and tomorrow's threats. For more information, contact Engate at 775.745.7151, [info@engage.com](mailto:info@engage.com), or visit the company's website at <http://www.engage.com>.

#### Contact Info:

Engate Technology Corporation  
4790 Caughlin Parkway, Suite 240  
Reno, Nevada 89509  
Tony dellaBusa  
[tbusa@engage.com](mailto:tbusa@engage.com)

Category	Computers, , Internet, Technology
Tags	anti-spam, email security, smtp connection management, protocol level security, network level security
Email	<a href="#">Click to email author</a>
Website	<a href="http://www.engage.com">http://www.engage.com</a>
Phone	613-797-7976
Address	4790 Caughlin Parkway, Suite 240
City/Town	Reno
State/Province	Nevada
Zip	89509
Country	United States